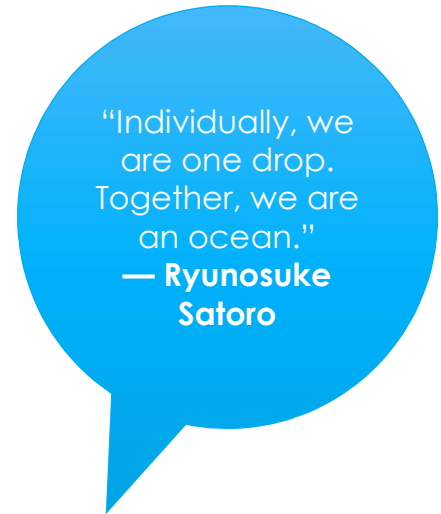


# Week 15 Focus – Partnership Mapping

Focus Question: Who are the partners who can support you in your work?



## DESCRIPTION

Being able to lean into others is really important in our work as coaches and virtual professionals. We may not be able to do everything. Being clear on what's the key partnership are and what value you bring is important.

Partnerships may range from coordinating projects together, to Joint Ventures, to Co-Design of Programs and Co-Coaching/Co-Facilitation.

## RESEARCH/STORY

- Who are you working in partnership with?
- What is important about that partnership?
- How is it benefitting you?
- How does it benefit them?
- What is the learning to carry forward?

## ACTIVITY

In terms of mapping partnerships, it can be useful to identify what you are bringing and why:

Partnership With	Why it's important	How it is benefiting me	How it benefits them	Learning to carry forward

## CONNECTION TO THE WORKBOOK AND PLANNER

Pages 25 and 27 in both the Coaching Business Builder and PlanDoTrack, to identify your habits in work, and how they are helping and how they are hindering you.